

OUR FOCUS IS YOUR VISION

WINTER 2020 | ISSUE 1

NORTH CENTRAL
SIGHT SERVICES
INC.



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ON 2020 and BEYOND**

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Learn about our new Assistive
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MARK YOUR CALENDARS

Feast for the Eyes

March 21, 2020

Williamsport Country Club
Reservations Required

PM Exchange

April 9, 2020

2121 Reach Road



GOLF FOR SIGHT

May 29, 2020

Wynding Brook Golf Club

Become a **sponsor** for these events!

Contact Amy Alexander
570-323-9401 Ext. 140



A NOTE FROM THE PRESIDENT

Greetings! I am Brian Patchett, the new President & CEO at NCSS. Most recently, I lived in Las Vegas where I was the CEO of Easter Seals Nevada for the last 15 years. I grew up in West Virginia, so my wife Stacey and I are thrilled to be back on the east coast. We purchased a home in Montoursville and really appreciate being able to see nature right outside our windows.

This is an exciting time for NCSS as we focus on growth and opportunity. The leadership team and I have created an extensive strategic plan and goals so that we may help more people who are blind or visually impaired, especially children. We've also made some internal changes to help foster this growth, including the addition of the roles to our team: Technology Specialist, Development Director, and Human Resources Director.

Our three main focuses for 2020 are as follows:

- 1. Become a Medicaid provider
- 2. Become an AbilityOne authorized Dealer
- 3. Expand our services and fundraising footprint within and beyond the six counties we currently serve

2020 will also bring an expansion to our employment program, both here at NCSS and throughout the community. A critical component of personal and/or professional success is Assistive Technology (AT), which is any device, software, or application that helps an individual enhance his or her independence. Our recently established state-of-the-art AT lab will provide individuals with endless opportunities to learn about and try technologies that will enrich their life. We are proud to create this resource and continue to expand it in the New Year.

Thank you for your continued support of our Mission as we grow. We look forward to 2020 and all the positive changes and challenges it will bring!

Best wishes and a Happy Healthy New Year,



Brian Patchett | President and Chief Executive Officer

TECHNOLOGY Updates

NCSS’ new Assistive Technology lab provides a variety of different devices and tools to assist the visually impaired. Located at our facility in the former rehabilitation kitchen, this state-of-the art lab has been developed to focus on person centered assistance. NCSS knows that every individual is different and each person’s needs vary.

“As we continue to grow the Assistive Technology Lab, we look forward to being able to introduce life-changing technologies,” said Brandon DeArment, Technology Specialist.

Whether your needs are for simple yet helpful products like bump dots, 20/20 pens, and magnifiers, or, for more sophisticated technology such as a CCTV’s or voice output devices, we have you covered! Our Technology Specialist and team are here to help you with training needed to live an independent life.

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Contact:
Brandon DeArment
(570) 323-9401, ext. 125
BrandonD@ncsight.org
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INDUSTRY & SALES Corner

Thank you to our team, customers, and supporters for making 2019 another amazing year of growth for our shredding operation!

By the time you are reading this we will have already eclipsed our goal of 1.2 million pounds of paper shred! At the end of November we were at 1,104,979 lbs. with only 95,021 lbs to go!

The amount of paper we shred would not have been possible if it wasn't for the awesome customers we have and have brought on board over the years. By the end of November, we've added 217 new locations that we pick-up paper for our Business customers. Our "open to the public" walk-in entrance has brought in 67,200 lbs. of paper through November too!

As we look forward to 2020 and as we get busier and busier, our focus will remain constant thanks to our dedicated team. The "Blue Crew" consists of Rob Rudinski, Todd Rupert, Jerry Vaughn, Chris Simcox, Sean Diggan, Al Barbera and Kenny Bower, an amazing group!

Best wishes to all for a great 2020!
Cory Lehman
Commercial Sales & Bus. Dev. Manager

Walk- In Shred Hours

Monday - Friday
8:00 am - 4:00 pm

*If you would like to watch your documents be shred,
please come during business hours before 3:15 pm.*

The Future is Bright!

We look forward to a remarkable 2020 in our industry as we lay the foundation for the future! Employees will sharpen their skills with workflow evaluation and trainings, personal and professional growth opportunities, and Assistive Technology advancement.

Also new products and business services will be introduced with the goal of significant growth. We are striving to be more dynamic in our offerings by obtaining our authorization to become a distributor for AbilityOne.com, as well as a buying group member to both reduce expenses and broaden our market share. By creating a new commercial website, we will also be able to expand our customer reach. In addition, we expect to increase our subcontracting and dropship customer base.

It will be an exciting, challenging year for us, full of new opportunities!

Terri Kio
Director of Operations

BUSINESS SERVICES

By being a business services customer of ours, you are not only supporting our mission, you are giving back to the community!



**DOCUMENT
SHREDDING**



**BOTTLELESS
WATERCOOLERS**



**HARD DRIVE
DESTRUCTION**



**DOCUMENT
STORAGE**

Our business services employ those who are visually impaired and creates funding to support the services we offer. If you know someone who could use our business services, let them know what we have to offer! Don't forget to choose us for yourself as well!

FUNDRAISING

Shop For Sight AT RUST & SHINE

On December 5th, we hosted our first annual Shop for Sight at Rust and Shine Unique Shoppes located adjacent to the Pajama Factory. We welcomed an impressive turnout of people who came to eat, drink and shop for a good cause. We also raffled five gift baskets off which made the fundraiser an even bigger success. This community is very generous and we are so grateful to everyone who came out to support our agency. A good time was had by all! A big thank you to Rust and Shine for donating a portion of the evening's proceeds to NCSS!

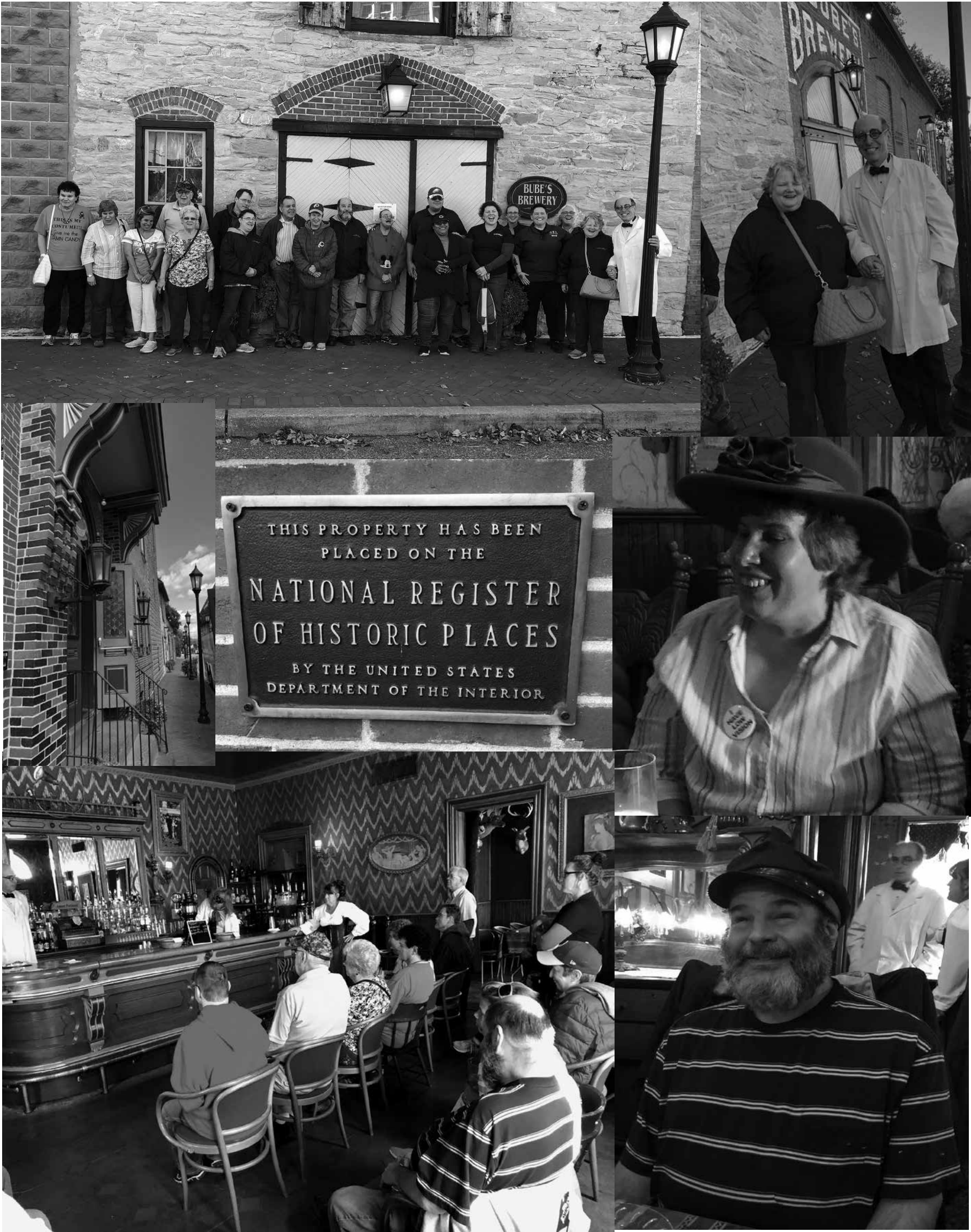


Thank you to the following recent sponsors and supporters of our agency.

- Please help us return the kindness by supporting these generous businesses and individuals:
- Miele Entertainment - \$2500.00 grant awarded
 - Raffle Basket Contributors- Prestige Medical Esthetics, Bodywork by Lue, Massage by Cinda Wilson, Georgie Bower Glasswork, Tracy Haas-Ungard, Hillside Catering, Deb Bowes, Carol Savoy
 - Rust and Shine Unique Shoppes
 - David Alexander - Janney Montgomery Scott - \$1000 on Giving Tuesday
 - The Harry Plankenhorn Foundation
 - The Lions Clubs of 14G

EVENTS

NCSS clients and associates enjoyed their second bus trip of the year to the Tanger outlets in Lancaster, followed by an amazing murder mystery feast at Bube's Brewery in Mount Joy, PA. The day was filled with endless amounts of peer support, laughter, and the best chicken alfredo ever!



MARK YOUR CALENDARS!
GROUPS & CLASSES

Lycoming & Clinton Counties

Thursday, January 23rd | 11 a.m. - 1 p.m.
Johnson’s Café, Montoursville

Thursday, February 20th | 11 a.m. - 1 p.m.
Hoss’s, Williamsport

Monday, March 19th | 11 a.m. - 1 p.m.
The Bridge Tavern, South Williamsport

Bradford & Tioga Counties

Tuesday, January 21st | 11 a.m. - 1 p.m.
Beeman’s, Sayre

Tuesday, February 18th | 11 a.m. - 1 p.m.
Lambs Creek Food & Spirits, Mansfield

Tuesday, March 17th | 11 a.m. - 1 p.m.
Park Hotel, Canton

Centre County

Thursday, January 9th | 11:30am-1 p.m.
301 Rolling Ridge Drive, Community Room, State College

Thursday, February 13th | 11:30am-1 p.m.
301 Rolling Ridge Drive, Community Room, State College

Thursday, March 12th | 11:30am-1 p.m.
301 Rolling Ridge Drive, Community Room, State College

ASSOCIATE SPOTLIGHT



RUDELL “RUDY” VANEMON INDUSTRY SUPERVISOR

In this edition of associate spotlight, we wish to highlight and thank Rudy VanEmon for his dedicated employment for over 12 years. He retires in mid-January 2020.

Before coming to NCSS, Rudy worked in the paint industry and also co-owned R&R Auto Repair in Jersey Shore. He began to lose his vision in 2002 and as a result was laid off. After hearing from a former co-worker that NCSS could help him, Rudy contacted NCSS and was hired August 27, 2007 in the industry program as General Assembler. He was then was promoted to Industry Supervisor in 2012. Rudy’s duties include overseeing the day to day operations of assemblies, pulling raw materials, creating production schedules, and making sure everyone in the industry has the supplies they need to fulfill orders.

“My favorite part of working at NCSS is the people. I’ve made lifelong friendships here and will really miss them after I leave,” Rudy said. “I would also like to say thank you to the social services department of NCSS for helping me with whatever I needed to remain independent. I really appreciate the help.”

Fellow industry worker Tonya Manley said, “I will really miss Rudy after he leaves. He is always so willing to help out when someone needs him and you always see him in a good mood. The one thing I will miss most is his stories and his sense of humor, he is always able to make me laugh and can put anyone who is with him in a better mood.”

When asked what he plans to do after he retires Rudy said “I don’t have many plans but I do plan to shoot a lot of pool. It’s fun telling people you lost to a blind guy.”

Thank you Rudy for your dedication to North Central Sight Services! You will be missed!



2121 Reach Road
Williamsport, PA 17701-0292
1-866-320-2580

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MISSION

Provide exceptional programs, services and employment to the blind and visually impaired as well as excellent education, prevention services and products to all customers.

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